



# Waves of Excellence

## THE 28TH ANNUAL ACG AWARDS

PRESENTED BY

OMEGA.

Thursday, May 18, 2023
Irvine Marriott



## Message from the Awards Committee

We celebrate the 28th year that the Orange County chapter of the Association for Corporate Growth (ACG) has gathered to recognize and honor a select group of companies who have demonstrated outstanding achievements.

The 29 Finalists you see honored here tonight represent the best of the best. This year we had over 120 nominations, and interviewed 90 companies, for our ten award categories. We celebrate the "Waves of Excellence" that these leading companies have created with their culture, their strategy, and their connection and importance to the communities they serve. The success of the companies that we celebrate tonight is also a tribute to the success of ACG's members — many of whom guide, support and advise our nominees.

Our Awards Committee members diligently interviewed numerous companies in each award category. Three Finalists were then selected for each award category and presented to our panel of independent judges for a personal interview. These independent judges — all highly successful leaders in the business community and all previous ACG Orange County Award winners or finalists — were solely responsible for the selection of the overall winner in each category. Being a category Finalist is recognition of your many accomplishments, and something to proudly share with employees and customers alike. Winners in each award category join a select group of companies that have become visionaries, leaders and major employers in Orange County and the Inland Empire.

Tonight, we honor the Finalists in the following 10 awards categories: Sustained Growth, Established Growth, Reinventing, Green/Sustainability, Global, Innovation, Startup, Corporate Responsibility, Founders and Spotlight.

We'd like to thank the members of the Awards Committee who have volunteered countless hours of personal time to ensure our program is conducted with the utmost integrity. We also salute and thank our twelve esteemed Awards Judges who worked to identify the best of the best through thoughtful and incisive interviews and deliberation.

Finally, many thanks to our Event Manager, Shannon Keany of Keany Events; our Marketing Specialist, Michael Shepherd of The Shepherd Group; and ACG Orange County's Executive Director, Richard Meyers.

Congratulations to all, and enjoy the show!



Joseph Hírsch

Vice President, Business Development Valuation Research Corporation 2023 Awards Co-Chair



Mike Paleo

Mike Paleo Senior Vice President Hughes Marino 2023 Awards Co-Chair

#### COMMITTEE MEMBERS:

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## Excellence in Leadership

## The ACG Awards Committee Honors an Extraordinary Trio

It takes a village of volunteers to produce a business awards competition of this caliber - and experienced leaders to show the way. Please join us in saluting three professionals whose selfless work over many years has helped make this event Southern California's finest.

Together, they symbolize 60 years of membership with ACG Orange County - and a legacy of giving that will last for decades to come.





David Krajanowski, CPA

Partner, Assurance and Advisory Practice, Singer Lewak

ACGOC has provided me and our team members with many rewarding experiences over my 30-plusyear tenure at the firm. These experiences include great fellowship, personal growth, rewarding opportunities to give back to our community, and business opportunities to assist our CPA firm in continuing to grow. Like any opportunity that has the potential to benefit a member, the more time

you put into the effort by being involved in committees, attending meetings and events, and sponsoring, the more you will get out of ACGOC. I have appreciated the chance to serve ACGOC over the years and the rewards I have received from my efforts!



### Stephen Paulin

Risk Management Professional, Workers' Compensation Practice Leader, Orion Risk Management

My past 20 plus years as an ACGOC member have been a rewarding experience, both professionally and personally. Participating as a board member, committee chair and sponsor helped hone my business skills while connecting with incredibly knowledgeable professionals involved with the M&A space.

The numerous events, educational programs and networking groups offer a collaborative environment to develop meaningful relationships and generate new business opportunities. Additionally, I am developing life-long friendships. It's why ACGOC is THE Orange County group to associate with top professional service providers.



Jim Scheinkman

Partner, Corporate and Securities Group Practice Leader, Snell & Wilmer

To paraphrase JFK, ask not what ACG can do for you — ask what you can do for ACG. Volunteer your time to aid a committee. Join a POD and look for business opportunities for others. Show genuine interest in learning about fellow ACG Members, Orange County companies and what they are looking for. Give it time — professional development is a marathon, not a sprint. Reap the

rewards from your long-term investment.



## Message from the President

Good evening and welcome to the 28th Annual Association for Corporate Growth, Orange County Chapter, Awards Gala.

ACG OC is a dynamic membership organization consisting primarily of service providers, capital providers and business owners. We support middle market growth and tonight, we celebrate some of the most exciting stories of business success in Orange County and the Inland Empire.

Tonight's honorees will join an impressive group of winners from the past, with each nominee significantly contributing to the economic growth of Orange County and the Inland Empire. These companies have created jobs and pioneered products and services that have helped our region become a nationally recognized driver of innovation.

By recognizing these remarkable stories of growth, innovation, entrepreneurship and success, we also pay tribute to the ACG Orange County members who have worked tirelessly to produce this evening's event and create the recognition that tonight's nominees richly deserve. We know that behind every successful company is a talented team of capital providers and professional advisors, and tonight we also applaud the contribution that each team of advisors, many of them ACG OC members, has brought to the businesses being honored.

Congratulations to all of our finalists and their teams for their 'Waves of Excellence.' We are proud to celebrate your tremendous achievements in contributing to the exciting growth of the Middle Market!



Allan Siposs
Allan Siposs
Managing Director
Keystone Capital Markets
President, ACG Orange County



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## Agenda

5:00 - 6:30 PM Reception

6:30 - 8:30 PM Dinner and Awards

## Emcee - Jane Wells



Jane Wells is an award-winning broadcast journalist with over 30 years experience in the news media. She's covered everything from earthquakes to riots, from the O.J. Simpson trials to Mother Teresa's funeral, from the massacre at Columbine to the 2008 financial collapse. She has questioned CEOs about poor

business decisions, posed as a sex worker for a story on AIDS, appeared in the "Seinfeld" finale, and even visited a group of professional cuddlers to see if the business was legit (it is). She is a Special Correspondent for CNBC, where she has worked for over 20 years. Jane also writes "Wells \$treet," a snarky take on the business world, for Meta's Bulletin platform.



#### Kris Allison



As President of Burnham Benefits, Kristen is responsible for overall leadership, management, practice consultant recruiting and strategic planning. She serves on several broker advisory boards.

"I've never believed in business as usual," she says. "Today's challenges demand a new kind of partner." She adds, "For over 40 years, I've sought to discover unconventional solutions to our industry's longstanding challenges for the benefit of our clients, colleagues, and community. This commitment to a

culture that values curiosity affirms itself in the legacy we've built at Burnham and continues to guide my strategic vision as Regional President."

#### Charles Antis



A well-respected and widely known roofing expert, entrepreneur and humanitarian, Charles has become one of the most trusted names in the roofing industry country wide, as well as an inspirational business leader championing social corporate responsibility. Antis Roofing & Waterproofing celebrated its 30th Anniversary in 2019, or as Charles would say, "for over 30 years, we've been keeping families safe and dry!"

Charles has served on a dozen national and local boards for well-known organizations including the National Roofing Contractors Association (NRCA), where he co-initiated the national adoption of all 165 Ronald McDonald homes across the country. Locally, he serves on the Ronald McDonald House Orange County Board of Directors; is the Co-Chair of the Capital Campaign, raising over \$9 million of the \$12 million to double the size of the house; and is Chair of the Rock the Socks campaign. Charles also serves on the board of directors of Orange County Habitat for Humanity (Habitat OC), Orange County United Way, California State University Fullerton Center for Leadership and OneOC External Advisory.

#### Michael Coburn



Michael has dedicated his career to aerospace manufacturing, fostering significant growth in the industry for over 25 years. As CEO of Noble Aerospace, he believes success is achieved through a shared vision of safety, environmental responsibility and an unwavering commitment to quality. Prior to joining Noble, Michael was the President & COO for Cadence Aerospace, a structures machining business with seven sites throughout North America. In addition to numerous leadership positions throughout his career,

Michael's extensive experience includes the Global VP of Operations at Permaswage and Group VP for Precision Cast Parts Fastener Division where he had P&L responsibility for several businesses in Orange County and Los Angeles.

Michael graduated from San Diego State University, with a B.S. in Aerospace Engineering with an emphasis on Aerospace Structures, and earned his MBA from Pepperdine University. He is trained in the areas of Six Sigma and Lean Manufacturing and is a certified corporate director through UCLA.



#### Ed Jordan



Ed Jordan has been a respected Southern California corporate advisor and entrepreneur for decades. His most recent success: the launch of a new low calorie, all natural, gluten-free flavored vodka brand in 2015, called Spa Girl.

His professional resume also includes CFO and senior executive duties at Nolet Spirits, where he was a member of the Ketel One Executive Team that grew the company from virtually an unknown to one of the

leading top-shelf vodka importers in the U.S. and the world. He also served as Ketel One lead manager for the U.S. finance and personnel function, completing the distribution joint venture between the company and London-based distiller, Diageo.

Ed is Past Chair of the California Society of CPAs, as well as holding similar leadership roles for the Mission Hospital Foundation and the Latino Leadership Council at Mission Hospital. He earned his MBA from the University of Southern California.

#### **Brandon Kerns**



Brandon is the President and CFO of Russell Street Ventures, an innovative healthcare platform focused on launching and scaling companies that serve some of our nation's most vulnerable and underserved patient populations.

He was most recently the Chief Financial Officer of Landmark Health, a national, risk-bearing house call provider serving chronically ill patients, which sold to UnitedHealthcare. Prior to Landmark, he was Vice

President at General Atlantic, a global growth equity firm, where he focused on healthcare services and IT investing. Earlier in his career, he was an investment banker at Morgan Stanley.

Brandon received a BS in Applied Economics from Cornell University and an MBA from Stanford's Graduate School of Business.

### Dr. Anthony Lee



Dr. Anthony Lee is the President of Westcliff University in Irvine, California, one of the fastest-growing universities in the U.S., going from less than 100 students in 2015 to over 3,000 students in 2020. Dr. Lee has served in leadership positions across numerous universities and schools in the U.S. and internationally, and has successfully led schools through the accreditation process at the university and K-12 levels. With expertise in innovative online and hybrid programs, Dr. Lee has launched new programs integrating

technology with traditional campus-based classes as well as fully online classes to enhance the learning experience. He is a proven leader in many critical areas within higher education including marketing, finance, operations, compliance and accreditation.

Dr. Lee earned his Doctorate in Educational Leadership from the University of Southern California Rossier School of Education with a concentration in Higher Education Administration, and completed his dissertation on innovative international expansion strategies in higher education. Additionally, Dr. Lee earned a Master of Business Administration from the University of California, Los Angeles Anderson School of Management, focusing on strategy and, entrepreneurship and a Bachelor of Arts from University of California, Irvine, majoring in economics and minoring in management.



#### Guy Marsala



Guy Marsala is the former CEO, Chairman and currently serves as a board member of Saxco International, LLC, a private-equity-backed company he previously turned around and sold. He is an accomplished CEO, Independent Director, Operating Partner, Consultant, Executive Coach and a military veteran. He has built businesses ranging from Fortune 500 companies (PepsiCo, Aramark, and American Hospital Supply), to private equity portfolio companies (Saxco International, Goldman Sachs owned EZ Lube, LLC),

to public companies (Medbox, Inc.: MDBX), and small-caps (All American Leadership, Kaenon).

Guy has served on six public company and private company boards, as well as seven non-profits. He is an active member of The Forum for Corporate Directors and the Private Director's Association.

He holds a Bachelor of Science degree from the United States Military Academy at West Point and an MBA from the University of Dallas.

#### Liz McKinley



Liz McKinley started her illustrious career at Koch Industries as the first female oil trader. After working for various trading companies, she decided to leverage her experience and start her own wholesale distribution business in 1995. Liz is a prior winner of the Ernst and Young Entrepreneur of the Year award and the ACG Founder's Award in 2022 as well as the OCBJ Business Woman of the Year.

Liz founded Pinnacle Petroleum, Inc., which has delivered fuel, lubricants, and specialty fuels nationwide for 27 years. Based in Orange County, Pinnacle is a best-in-class provider of fuel and fuel management services to commercial, retail, and government clients throughout the United States. Since founding the company Liz has been a key component to Pinnacle's growth and success. Operating initially out of her home, the company steadily grew to just under 500M in revenue in 2022. Liz is known to be a hands-on leader who eagerly shares her knowledge with employees and fosters an environment of growth.

#### Francisco Morales



After co-founding 5.11 Inc., Francisco served as President and spent most of his time on the product engine of the company, from design to supply chain and driving overall company strategy. Many of the company's original patents were awarded to him directly because he personally created the products.

In 2009 he took a 18-month sabbatical. During the break, he built an almond farm, started a manufacturing group in Vietnam and earned an MBA from Thunderbird in international business. where

he graduated with Honors.

Francisco returned to 5.11 in 2010 and couldn't help but fall back in love with everything the company was doing for customers and end users. He became CEO in 2018 and 5.11 has had record revenue and profits every year after.



### Ricardo Perdigao



Ricardo joined SAMBAZON in 2017 after more than 25 plus years of experience in multiple industries, and global enterprises such as Coca-Cola, British American Tobacco and SHV Energy. Ricardo is an experienced international and commercially driven finance executive that held CFO position in various countries including Italy, South Korea and Brazil.

#### Tricia Rodewald



Ms. Rodewald serves as Vice President of Marketing for REGENESIS, a leader in soil, groundwater, and vapor intrusion mitigation technologies and services. She is responsible for the brand and marketing efforts for the company. Prior to joining Regenesis, Ms. Rodewald provided strategic marketing consulting services to both large and small companies in the banking, furniture, and technology markets. A frequent guest speaker on LinkedIn business development strategies, she has an extensive background in a wide

array of industries including; construction, healthcare, medical device, technology, office furniture, and education. Over the span of her 25+ year career, Ms. Rodewald has held Vice President and Director positions within the healthcare, medical device, and construction industries systematically architecting and executing high-level marketing, business development, and sales plans focused on metrics and performance.

#### Lori A. Torres



Lori A. Torres is the founder and prior CEO of Parcel Pending, the nation's leading provider of innovative package management solutions. She is a successful entrepreneur with more than 25 years of real estate experience. Additionally, she has been recognized on multiple occasions for her leadership and was named 2017 "Innovator of the Year" by the Orange County Business Journal. Lori has also been chosen as one of the 13 entrepreneurs admitted into the EY Entrepreneurial Winning Women™ 2017 North America

class and was a Regional EY Entrepreneur of the Year winner in 2019.

Lori founded Parcel Pending in 2013 to provide seamless package management solutions to property managers, residents and couriers alike. She served as the company's CEO since its inception until leaving in August 2021. Today, Parcel Pending is the global package management industry leader in the multi-family, commercial, retail and universities space with over 200+ employees and serves tens of thousands of customers across North America. Lori sold the company to Neopost/Quadient in 2019 and remained CEO for over two years.

Lori holds a Master of Business Administration from Pepperdine University. She is a Certified Property Manager, (CPM), IREM.



#### Adam Townsend



Adam Townsend has served as VIZIO Holding Corporation's Chief Financial Officer since May 2020, when he led the Company's IPO on the NYSE in March 2021. Prior to joining VIZIO, Mr. Townsend was the Chief Financial Officer of Showtime Networks Inc., an entertainment company and wholly-owned subsidiary of ViacomCBS, from October 2018 to March 2020. From July 2008 to October 2018, Mr. Townsend held a variety of roles in finance, treasury and investor relations at CBS Corporation, where

he received numerous All-American Executive Awards from Institutional Investor Magazine's annual investor survey of corporate executives. Mr. Townsend also serves on the national board of The Posse Foundation, a non-profit organization focusing on education access and achievement. He holds a Bachelor of Science in Biology from the University of California, Los Angeles and resides in Southern California with his wife and two children.

#### Dr. Marc Van Eden



Dr. Marc Van Eden is the Vice President of Business Development at Zymo Research Corporation in Irvine, California. Dr. Van Eden joined Zymo Research in 2004 and has been instrumental in the development of the company from DNA and RNA sample preparation technologies to epigenetics-based research. His research background is heavily focused in molecular virology, oncology, and biochemistry. His work has been published in numerous journals and in molecular medical encyclopedias. He is currently a member

of the American Association for Cancer Research, American Chemical Society, and RNA Society.

## Order of Awards

### Start-Up

A company with at least one million in current revenue, in existence five years or less, that offers a unique or disruptive product or service and has significant growth prospects.

### Green/Sustainability

An environmentally friendly company that has a unique product, manufacturing process, service or vendor relationship benefitting our environment. A company that stewards long-term consumer and employee value by implementing a "green strategy" designed to respect and sustain the natural environment.

#### Innovation

A company that uses innovation to differentiate itself in the marketplace and drive the success of its business.

## Corporate Responsibility

A company that has contributed to the community in a significant way.

### Reinventing

A company that reinvented a process, system or business to compete in their market. May also be a successful turnaround.

## Emerging Growth

A dynamic, growing company headquartered in Orange County or the Inland Empire with operations worldwide.

#### Sustained Growth

An established company that exhibits distinctive strategic positioning, as well as sustained growth and profitability.

#### **Founders**

Long-standing business leader for corporate growth and community service.

#### Global

A dynamic, growing company headquartered in Orange County or the Inland Empire with operations worldwide.

## Spotlight

A company that has experienced a significant M&A transaction, or a PE-backed company, demonstrating above average financial performance.



#### **GLOBAL**



#### **A**ERONET WORLDWIDE

42 Corporate Park Irvine, CA 92606 Aeronet.com Aeronet Worldwide is a provider of global logistics solutions. In 1982, Anthony N. Pereira began Aeronet, in San Jose, California, with a mere \$100 investment, and a Buick LeSabre he used for deliveries. Shortly thereafter, he enlisted the help of family members to assist with the business, and it has remained a family owned and operated company ever since. The original business model of being a non-asset-based freight forwarder was established, which persists today. It wasn't long before Aeronet expanded across the U.S., including moving its corporate headquarters to Orange County in the early 1990s. It opened facilities within close proximity to major American airports and seaports, and established an after-hours National Control Center. Concurrently, Aeronet grew its global presence. This international expansion included doing business, and developing joint venture partnership agreements with similar companies across the world. Essentially, this was a global application of Aeronet's non-asset-based business model. This is also when 'Worldwide' was added to the company name. In 2023, Aeronet Worldwide now possesses the domestic and international resources and capabilities to compete as a major competitor in the global logistics market, while still maintaining its long-standing focus to still Make It Happen One Shipment at a Time®.

#### **GLOBAL**



#### AMERICAN LENDING CENTER

18881 Von Karman Ave., Ste 1050 Irvine, CA 92612 americanlendingcenter.com American Lending Center is a private non-bank lending institution headquartered in Southern California. We focus on fostering development, job creation and economic growth. Between 2009 and 2020, ALC offered strategically structured senior loan products to 80+ qualified SBA 504 projects in 19 states, contributing to a combined construction and business expansion budget of over one billion dollars.

ALC's lending practice has successfully created more than 12,000 new jobs nationwide. As one of only a handful of nonbank institutions designated to provide immediate financial relief to struggling small businesses, ALC provided PPP loans to nearly 30,000 small businesses across all 50 states and Washington, DC. Identified by the Inc. 5000 as well as the Financial Times as one of America's Fastest Growing Companies three years in a row.

#### REINVENTING



From its founding in 2000, Arbitech has become the world's leading independent distributor of data center products, and a valuable complement to conventional distribution options. Access to global sourcing capabilities, allowing Arbitech continued ability thrive even during economic downturn, coupled with refreshed executive blood, has bolstered the opportunity for brand diversity.

Most notably, Arbitech's portfolio of brands has grown to include Velasea, a full-service, certified OEM system builder that handles highly complex integrations around physical security, retail analytics, computer vision, and artificial intelligence (AI) on behalf of numerous technology partners and system integrators. Experiencing rapid growth, Velasea has expanded globally into the Middle East and African markets, with European facilities on the horizon.

Other brand concepts include a gaming product division, an e-commerce liquidation sales division, data warehousing, and private label IoT products to service the security industry.

#### **A**RBITECH

64 Fairbanks Irvine, CA 92618 arbitech.com



#### **FOUNDERS**



Boudreau Pipeline Corporation's roots can be traced back to over 25 years ago, when Alan and Christie Boudreau purchased a single backhoe and began a construction company called A&B Equipment. Alan and Christie ran the business out of their home, while also caring for their four children.

Today, Boudreau Pipeline now has over 350 employees — and they hit their annual revenue goal of \$100 million for the first time in 2022. In the words of Alan Boudreau, "It's been an interesting ride — but it's all thanks to our people and our culture."

Among many other charitable endeavors, Boudreau Pipeline also holds a Charity Car and Bike Show every year in October as a way to give back to the community and make a difference. This event has raised over \$180,000 since 2017, and every penny raised goes directly to local charities, which are chosen as a group by Boudreau Pipeline's employees.

#### **BOUDREAU PIPELINE CORPORATION**

463 N. Smith Ave. Corona, CA 92878 boudreaupipeline.com

#### **SPOTLIGHT**



Custom Power designs and manufactures high-tech, advanced battery systems for medical, aerospace & defense, and industrial applications such as drones, AI-enabled robotics, handheld medical devices, and GPS. Our team of firmware and software engineers and project managers partners with our clients, including many Fortune 100 and other leading companies, to develop the optimal, customized power solution, using lithium-ion or other battery chemistries. Then, we source, manufacture, assemble and test the battery systems in our Fountain Valley 36,000 square-foot facility. Just three years ago Custom Power was acquired by private equity firm Élan Growth and transformed from being a family-owned, risk-averse business to a rising star in the complex battery solutions arena. While our company is more than 55 years old, we embrace a startup mentality and strive for rapid innovation and continued growth. In 2022, we attracted interest from suitors and were acquired by UK-based publicly traded technology company Solid State plc. In 2023, Solid State is naming Custom Power as its international headquarters for its new Power Division and aims to lead the way in creating the next generation of battery systems for the most demanding applications where reliable power is critical.

#### Custom Power

10910 Talbert Ave. Fountain Valley, CA 92708 custompower.com

#### **SPOTLIGHT**



DMG Corporation and subsidiaries is a regional, independent sales agency for premier HVAC equipment and a distributor of air distribution products. Founded in 1967 in Los Angeles, DMG currently has fourteen (14) office locations throughout California, Nevada, and Hawaii, bolstered by a thriving sales and support team with 270+ members. DMG provides new equipment sales, air distribution equipment, after-market OEM parts outlets, on-site and remote service support, complete controls offerings, and a specialized manufacturing division.

#### **DMG** CORPORATION

1110 West Taft Ave. Orange, CA 92865 dmghvac.com



#### **FOUNDERS**



Fuscoe Engineering, Inc. is an award-winning, 100% employee-owned civil engineering firm specializing in land development and municipal projects. Since 1992, we've delivered creative, practical and successful designs for best-in-class clientele throughout California and internationally. Our project bandwidth spans commercial, retail, mixed-use, residential, higher education and hospitality developments, as well as public streets, parks, flood control and utilities.

Our firm approaches every assignment with full circle thinking  $\mathbb{R}$  — our way of bringing alert, inventive and complete thoughtfulness to engineering. We consider the entire life-cycle of our work so the outcome is sustainable, both environmentally as well as economically.

#### FUSCOE ENGINEERING, INC.

16795 Von Karman Ave., Ste 100 Irvine, CA 92606 fuscoe.com

#### **STARTUP**



Founded in 2018 by Ahmad Malkawi – a wireless industry veteran with 20+ years of experience working for telecom giants like AT&T, Qualcomm and Sprint – Irvine-based Global Telecom has designed innovative products and services that are currently deployed across dozens of industries, providing wireless connectivity that brings the power of the Internet of Things to billion-dollar companies and small businesses alike.

Global Telecom's approach to secure connectivity – which also includes advanced development of quantum cryptography – reduces to nearly zero the probability that a hacker can exploit a random toaster, air conditioner or medical monitor in the IoT as a means of gaining access to critical systems.

#### GLOBAL TELECOM ENGINEERING

4695 Macarthur Ct, Ste 1111 Newport Beach, CA 92660 glob-tel.com

#### **EMERGING GROWTH**



Three generations of premium landscaping. Harvest Landscapes CEO Steven Schinhofen has roots in the industry dating back to his grandfather who started his first business in 1963. Steven's father also began his own business in 1983. In 2003, Steven purchased them both to form the innovative Harvest Landscape Enterprises Inc. that Southern California knows and loves today. Family first" is at the heart of our mission at Harvest Landscape. And, like the best kinds of families, our care for our employees resonates throughout the entire community. Our teams take such pride in beautifying your property because they know we are here to support them from the ground up, with tasks big and small.

#### HARVEST LANDSCAPE ENTERPRISES INC

8030 E Crystal Dr Anaheim, CA 92807 hlei.us Harvest Landscape is constantly looking for the most sustainable way to care for your environment. Water conservation is near and dear to our hearts. We collect data of the different watering needs of each plant type and read and measure water consumption weekly to make sure we are only using the amount essential for your landscape to thrive.



#### **INNOVATION**



iBase-t is a software company that simplifies how complex products are built and maintained. Founded in Southern California in 1986, iBase-t solutions ensure digital continuity across manufacturing, quality, and maintenance, repair, and overhaul (MRO) operations on a global scale. The iSeries, powered by Solumina, is a cloudnative platform that establishes a digital ecosystem to drive innovation and improve operational performance. With offices in the U.S., UK, France, and India, iBase-t drives the manufacturing operations for customers that include Lockheed Martin, Northrop Grumman, Rolls Royce, Pratt & Whitney, and Textron.

#### iBase-t

26812 Vista Terrace Lake Forest, CA 92630 ibaset.com

#### GREEN/SUSTAINABILITY



IHI Power Services Corp. (IPSC) provides operations, maintenance, management and plant support services to the U.S. power generation industry. IPSC's deep bench of energy professionals deliver value-added service based on expertise gleaned through years of hands-on experience in the power gen sector.

As an owner and operator itself, IPSC's nearly 700 employees understand that minimizing operational risks and maximizing asset value while maintaining a safe and environmentally compliant work setting is the key to success. IPSC's full suite of services includes O&M, technical support, asset management, health and safety compliance support, biomass fuel management and remote operations. By instituting proven programs, industry best practices and upholding the company's guiding principles of growth, respect, accountability, integrity and lack of limitation, IPSC provides world-class service to each of the nearly 50 facilities and 15 gigawatts it manages.

#### IHI POWER SERVICES CORP. (IPSC)

85 Enterprise, Ste 400 Aliso Viejo, CA 92656 *ihipower.com* 

#### CORPORATE RESPONSIBILITY



#### MADALUXE GROUP

1760 Apollo Court Seal Beach, CA 90740 madaluxegroup.com MadaLuxe Group is a tech enabled, luxury distribution platform. The group was founded by the Sholl-Freede Family in 2010. Today, it is North America's largest distributor of luxury fashion and accessories with unprecedented access to the world's most influential European maisons. More recently, MadaLuxe has expanded their portfolio into different sectors of the luxury space such as home and spirits. We have offices in Los Angeles, New York City and our corporate headquarters distribution center is located in Seal Beach. MadaLuxe is a private, family owned company with over 200 employees. The group is committed to ushering in a more sustainable future for our industry and our planet. We innovate and invest in new technologies that conserve resources, reduce carbon emissions, and promote circularity in fashion and beyond.



#### GREEN/SUSTAINABILITY



Mission Critical Electronics (MCE) is leading the charge in the electrical technology industry to combat climate change by curbing over ONE BILLION POUNDS of CO<sup>2</sup> emissions in the next five years. Our team of hundreds of dedicated employees, spread across Orange County and the US, is determined to tackle the challenges of our world through innovative clean tech solutions in vehicle power, marine power and network industrial solutions.

At MCE, our vehicle power brands are committed to providing clean energy solutions that combat engine idling, a common problem used to power onboard amenities. We are proud to have received industry recognition for our cutting-edge solutions, including the Rise Award of 2019 for the FREEDOM eGEN solution and the Top HDT Products 2022 Award for the SAFEX system for reefers.

Join MCE in our mission to create a sustainable future for generations to come.

#### MISSION CRITICAL ELECTRONICS

1580 Sunflower Ave., Se 100 Costa Mesa, CA 92626 mission-critical-electronics.com

#### CORPORATE RESPONSIBILITY



Mountain Mike's Pizza, LLC, a leading family-style pizza chain for more than 40 years, known for its legendary crispy, curly pepperoni, Mountain-sized pizzas, toppings to the edge, and dough made fresh daily, is proud to announce that 2022 was another landmark year for the brand. Bolstered by considerable growth in 2020 and 2021, Mountain Mike's successfully added in 2022 to its impressive 24-month track record by continuing to increase sales, debuting in new territories, including three new states, fueling brand awareness, and executing a strategic growth plan that lays the foundation for the introduction of dozens more restaurants in the coming year.

#### Throughout 2022, Mountain Mike's Pizza signed more than 25 new franchise agreements, MOUNTAIN MIKE'S PIZZA which includes five multi-unit deals, resulting in 38 additional units. The new deals included expansion into numerous new markets, including the brand's first restaurant in Texas, which is projected to become Mountain Mike's largest market behind California.

26 Corporate Plaza, Ste 180 Newport Beach, CA, 92660 mountainmikespizza.com

#### CORPORATE RESPONSIBILITY



Mountain View Services, Inc. has been the leading supplier of groceries, medical supplies, janitorial supplies, nutritional supplements, incontinent supplies, durable medical equipment, OTCs, personal supplies, safety and facility supplies, linens, and office supplies to healthcare facilities since 1988.

We save you time and money by reducing labor costs, employee liability, vehicle cost, theft, etc. Our service includes free menus, order forms, in-services, budgeting, and delivery. Our mission is to provide healthcare facilities with the products and services of the highest quality, so they can provide care to the residents they serve. We want to help as many people in our community as we can.

We are: Caring, Dependable and Honest.

#### MOUNTAIN VIEW SERVICES

625 Amigos Dr Redlands, CA 92374 mtviewservices com



#### **STARTUP**



MOVO launched OnDemand Mobile Banking in 2021, issuing over 40,000 cards, with monthly revenue of \$250,000 growing 30% month over month. MOVO's suite of connected services delivers real-time payments and Cards-as-a-Service using the patented HyperBIN technology stack.

MOVO was designed from scratch for global expansion and built with currency exchange and language translation capabilities. The company was granted four patents in the USA and Canada and is in late stage-pending status in India, China, Hong Kong and Europe. MOVO's multi-faceted financial technology connects users to all ATM and PIN networks, ACH, Fast Funds and global remittance providers. It partners with MasterCard, meaning MOVO is accepted at 45 million merchants worldwide.

#### MovoCash, Inc.

530 Lytton Ave, 2nd Floor Palo Alto, CA 94301 movo.cash

#### **GLOBAL**



MP Biomedicals is a global company that offers a comprehensive line of ISO 90001:2015 Certified Life Sciences, Fine Chemical, and FDA Registered ISO13485 Certified Diagnostic products. Located in thirteen countries and headquartered in Irvine, CA, MP Biomedicals was founded in 2003 and acquired by Valiant Corporation in 2016.

At MP Biomedicals we strive to eliminate the complexities and uncertainties that scientists face day-to-day by delivering a robust catalog of intuitive, user-friendly, high-quality products. Our comprehensive portfolio of instruments, consumables, chemical, and biological reagents produce reliable samples and quality data to support and accelerate life science research and manufacturing. The company's global reach and unique flexibility in customizing orders ensures that we can source the reagents our customers need with no interruption.

#### MP BIOMEDICALS LLC

9 Goddard Irvine, CA 92618 mpbio.com/us

#### **EMERGING GROWTH**



OP provides comprehensive consulting services for various industries, focusing on Cloud, Data, Analytics, Enterprise Architecture, Compliance, Program Management, Al, Information Security, and Enterprise Applications (e.g., SAP, Salesforce). We work closely with our clients to understand their unique business objectives and leverage technology as a strategic tool to achieve them. Over the past year, we established new service areas such as OP-XR (extended reality) to bring immersive experiences to our clients and fortified our Data/Al/ML offerings. We also launched a new product offering in the healthcare space, specifically targeting Asian markets.

#### **ORANGE**PEOPLE

300 Spectrum Center Dr, #400 Irvine, CA 92618 orangepeople.com



#### **EMERGING GROWTH**



#### PACIFIC TUSK BUILDERS

1301 Dove Street, Ste 130 Newport Beach, CA, 92660 pacifictusk.com Pacific Tusk Builders (PTB) is a boutique general contracting firm that provides construction services and designs that truly represent our clients. Established in 2007, PTB works with architects, brokers, asset managers and clients in constructing high-end commercial offices throughout California. Our services range from design-build construction and project management to value-engineering and consulting.

PTB's advantage lies within a philosophy of project involvement and stringent quality control standards. Principals are involved from start to finish, ensuring that expectations are delivered in a first-class manner. We believe a dedicated project team creates open channels of communication, providing clients with up-to-date and accurate project knowledge. With a vested interest in each project, PTB assures pre-established budgets are maximized, deadlines are met, and quality is never compromised. Our ability to assemble a project team of highly motivated professionals that collectively focus on quality control, client budgets and schedules makes PTB the perfect match for any project.

#### **EMERGING GROWTH**



#### **Power Plus!**

5500 E La Palma Ave Anaheim, CA 92807 powerplus.com Power Plus is a multi-faceted, specialty electrical contracting firm, which owner Steve Bray started in 1987. The company's tagline, "Power, When You Need It, Where You Need It", encapsulates what we do in a few short words.

With approximately 500 employees performing work in 40-plus states, we operate three key business units, including: construction services, permanent & temporary power installation, and utility infrastructure design/build and consulting services.

Through our non-profit, Giving University, we have taught hundreds of students the joy and benefits of responsible charitable giving. That includes deploying teams and funds to six different countries, as well as building seven homes in disaster zones and areas of poverty.

#### CORPORATE RESPONSIBILITY



PROFIT RECOVERY PARTNERS LLC

1600 Sunflower Ave Costa Mesa, CA 92626 prpllc.com Profit Recovery Partners is an expense reduction company that has saved over \$8.5 billion for North America's top companies and helped them improve their bottom line by relentlessly looking for new ways to reduce expenses. PRP is driven to change the way companies approach expense reduction. We love nothing more than a challenge and revel in finding creative solutions to improve your bottom line. You can count on PRP to bring an indomitable spirit to your team. We act with integrity and are committed to doing what's in the best interests of our clients and our team. We turn obstacles into opportunities through creativity, tenacity, and unwavering belief in what's possible. We deliver inventive business solutions that revolutionize industries and support growing communities. We go above and beyond in our relentless pursuit to achieve quality results both personally and professionally. PRP is committed to being an active member of the community where we live and work. Every quarter, our Corporate Social Responsibility Program provides employees with a chance to volunteer or to give in meaningful and rewarding ways.



#### SUSTAINED GROWTH



RAM Construction is a leading commercial general contractor throughout SoCal specializing in creative office, life science, healthcare, entertainment, industrial, and automotive construction. We support our clients by providing transparent pricing, reliable schedules, and quality workmanship. Within the last year, the company has increased project revenue by over 200% and doubled our employee base.

#### **RAM CONSTRUCTION**

20 Executive Park Suite 25, Se 250 Irvine, CA 92614 ramconstruction-us.com

#### STARTUP



Joe Rovirosa and David Lasky founded ScaleNorth to bring a NetSuite-enabled managed service offering to middle market companies. As former NetSuite customers, they recognized an opportunity to lift and shift the operational and accounting infrastructure burden from clients, enabling them to focus on building their businesses. To do so, ScaleNorth provides a deeply personalized, concierge style experience while tailoring NetSuite to client needs, and the transformational potential it creates.

In 2018, they combined their deep experience in public accounting and Big 4 consultation to form ScaleNorth in Joe's garage in Tustin, CA. The core mission from the beginning was to offer a purposeful mix of business, accounting, technical and NetSuite expertise delivered by smart and nice, experienced team members.

Today, ScaleNorth has over 235 employees specializing in NetSuite implementations, consulting, optimizations, integrations, and outsourced accounting for over 135 clients.

#### **S**CALE**N**ORTH

1500 Pacific Coast Hwy Seal Beach, CA 90740 scalenorth.com

#### RFINVFNTING



Spec Formliners was founded in 1996 by Steve Deering and quickly became a recognized player in the architectural concrete industry. Spec Formliners produces molds called formliners, which are used in concrete construction to create aesthetic and architectural treatments and textures on concrete walls, columns, bridges, and buildings. Over the years, Spec Formliners has become the industry leader in large, complex mural reliefs and designs of the largest scale. Among many other high-profile projects, Spec Formliners has recently cemented its position in Texas as the premium provider of massive flared column forms used in the TXDOT overpass rehabilitation project.

#### SPEC FORMLINERS, INC.

1038 E. 4th St Santa Ana, CA 92701 specformliners.com



#### **INNOVATION**



Stretto delivers a full spectrum of case-management services, depository solutions, loan-modification services, and technology tools to fiduciaries and legal professionals. Offering a comprehensive suite of corporate-restructuring, consumer-bankruptcy, and debt-resolution capabilities, along with multi-faceted deposit and disbursement services, Stretto provides an unparalleled portfolio of solutions under the executive leadership of industry veterans Eric Kurtzman and Jonathan Carson. Sitting at the center of the bankruptcy ecosystem, Stretto leverages deep-industry expertise and market insights to facilitate every aspect of case and cash management for its corporate-restructuring and consumer-bankruptcy clients, as well as fiduciaries and other industry professionals. "Stretto" is a musical term indicating when one voice picks up where another leaves off, and, as our name implies, Stretto seamlessly integrates streamlined workflows and best-in-class technology to orchestrate the case-management process and create harmony for professionals and their teams.

#### **STRETTO**

410 Exchange, Ste 100 Irvine, CA 92602 stretto.com

#### SUSTAINED GROWTH



Technologent is a women-owned, WBENC-certified and global provider of edge-to-edge Information Technology solutions and services for Fortune 1000 companies. With our internationally recognized technical and sales team, and well-established partnerships between the most cutting-edge technology brands, Technologent has been powering businesses for the last 20 years through a combination of hybrid infrastructure, automation, security and data management. Together with service provider solutions, financial services, professional services and our people, we're paving the way for operations with advanced solutions that aren't just reactive, but forward-thinking and future-proof.

#### **TECHNOLOGENT**

100 Spectrum Center Dr, Ste 700 Irvine, CA 92618 technologent.com Technologent's culture is filled with individuals that are passionate about delivering the best technological solutions while maintaining superior levels of integrity and communication. We know how critical IT is to the success of our clients. Our goal is to make the most cost-effective solutions to help our customers be the best in their industry.

#### INNOVATION





**Engineered Products for Safer Highways** 

#### TRAFFIX DEVICES, INC.

160 Avenida La Pata San Clemente, CA 92673 traffixdevices.com TrafFix Devices, Inc. is a nearly 40-year-old, Orange County based company that is now one of the largest producers of highway safety products in the world. Headquartered in San Clemente, CA and employing over 300 people, with four manufacturing facilities in North America, TrafFix Devices designs, engineers and manufactures temporary and permanent crash cushions, truck and trailers mounted attenuators, portable signs & stands and variety of temporary traffic controls products. Using the highest quality materials (including over 14 million pounds of recycled rubber), innovative, in-house engineering, all TrafFix products are designed and constructed to last longer, stay stronger and out-perform other products in the market.

Best in class brands like the Scorpion II® TMA and TA, SLED® End Treatment, SENTRY® Water-Cable Barrier, and Delta™ Intelligent Crash Cushion, the world's first connected crash cushion, all are MASH Tested, Passed and Eligible. By staying on the forefront of product innovation, TrafFix Devices leads the industry by continuing to bring new and improved Life savings products to the global market place.

#### REINVENTING



UEC was founded in 1993, serving national retailers with personal and healthcare products in mass, drug, convenience store, and grocery retail markets. We diversified product lines with Tapatio and Sriracha ramen products six years ago and started expanding our customer base globally. We overcome major obstacles from supply chain issues during the pandemic and are growing again to broaden our product lines and customer base.

#### **UEC**

5836 Corporate Ave., Ste 200 Cypress, CA 90630 ueccorp.com

#### **SPOTLIGHT**



## ZONE 4 SYSTEMS INTEGRATION AND DESIGN GROUP

385 West grove Ave Orange, CA 92865 zone4mhs.com Zone 4 was founded in 2006 by two entrepreneurs to help customers build the warehouses of tomorrow. Headquartered in Orange, California, the company installs the most sophisticated automation and robotics technology found in warehouses across retail, e-commerce, logistics and grocery sectors. Zone 4 is the largest provider of these technical installation services with nationwide capabilities. Deep domain expertise and a management team with over 100 years of combined industry experience underpins a unique company culture centered around safety, people, development and education, and family first.

The company has a strong commitment to ESG and DEI principles with 50% of its management team and workforce representing minority backgrounds. Zone 4's partnership with private equity firm Hamilton Robinson Capital Partners has produced organic revenue and earnings that have doubled in under two years, while increasing its workforce 300%.



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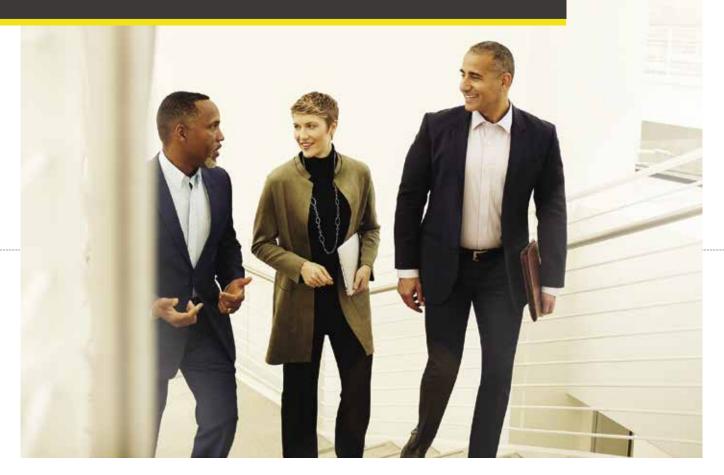
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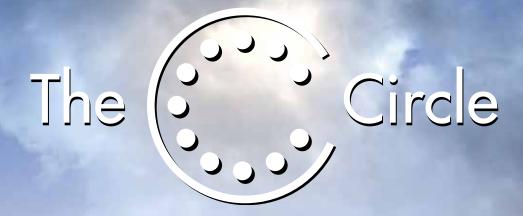
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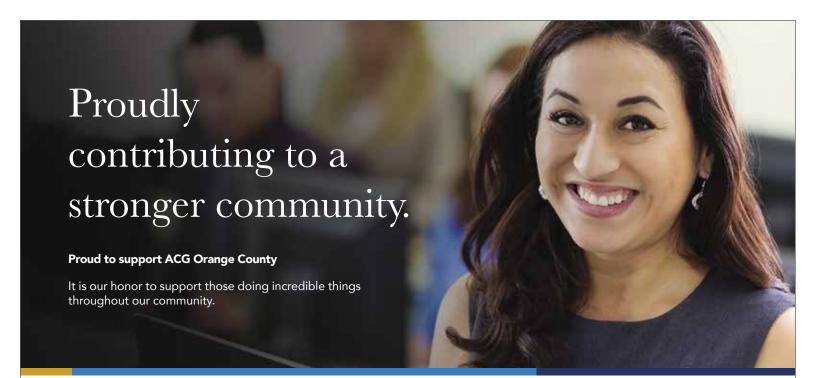
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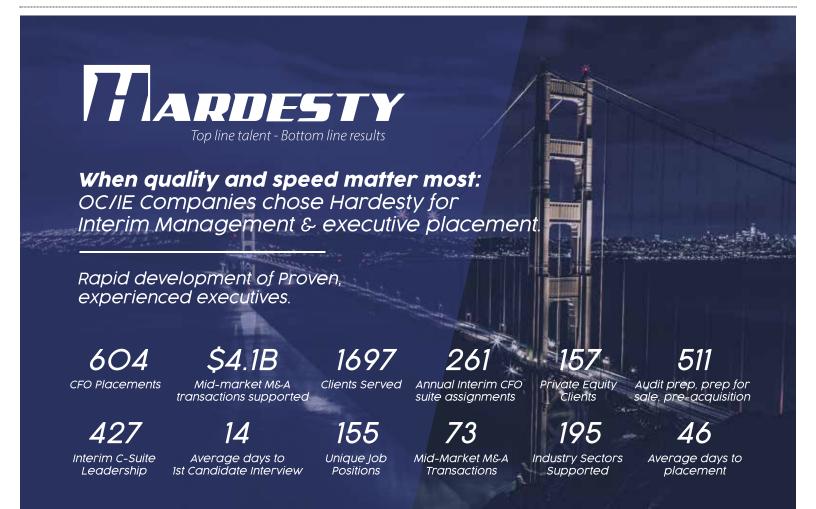
For more information, contact:
Paul Wirth
ACG Orange County C-Circle Leader
Founder, Blueprint for Entrepreneurial Growth
pwirth@b4eg.com



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